

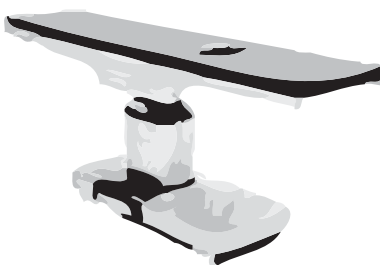
How TransMotion Medical Transport – Procedure Chairs Save You Money

DO YOU USE THESE THREE???

Stretcher



Surgery Table



Recliner



COST OF THREE

Stretcher:	=	\$6,000
Surgery Table	=	\$10,000
Recliner:	=	\$1,000
Capital Cost:	=	\$17,000

COST OF ONE

Three-in-one TransMotion Medical Stretcher-Chair	=	\$10,000 (average)
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You SAVE MORE THAN 40% in initial capital costs!

TRANSMOTION MEDICAL HELPS YOU TO:

- Save Money on overall capital equipment expense
- Improve patient throughput by eliminating patient transfers
- Maximize space. Engineered with a small footprint these chairs require less space. More chairs per department allows for increased productivity!



One patient, one surface™ from admission to discharge.

Operating Cost Savings

ACCORDING TO NURSING ECONOMICS

Cost Per Transfer (Average Range)	\$12 - \$35.98
Total Procedures/Year	10,000
Total Transfers/Procedure	3
Total Transfers/Year	30,000
Total Transfers w/TMM	0
Low Average Cost/Transfer	\$12.00
Average Cost/Transfer	\$24.00
High Average Cost/Transfer	\$35.98

Savings Per Year (LOW)	\$ 360,000^{1&2}
Savings Per Year (MID)	\$ 720,000^{1&2}
Savings Per Year (HIGH)	\$1,079,400^{1&2}

¹ Reference: Nursing Economics, 2005, Ann Hendrich

² AORN Journal, April 2009 Issue, Timmons

Nursing Economics[®]
THE JOURNAL FOR HEALTH CARE LEADERS

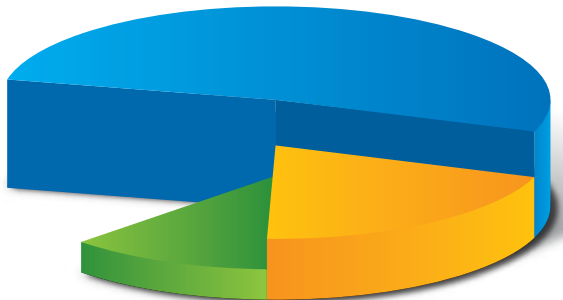


STATISTICS FROM THE ANA

52% of nurses complain of chronic back pain;

12% leave the profession (yearly) and do not return to the profession, back pain is cited as a major factor in that decision

20% transfer to a different unit, out of direct care, or to other employment because of back problems or neck problems and shoulder injuries



Reference: American Nurses Association Journal, June 2006 Statistics



BY ELIMINATING TRANSFERS...

- University of Miami, Bascom Palmer utilizes 40 of the TransMotion Medical TMM5 Surgi-Chairs, and effectively **ELIMINATED** three transfers per case
- They reduced total equipment by eliminating O.R. Tables, Transport Stretchers and Recliner Chairs
- By eliminating **THREE** transfers per case, they save over 30,000 transfers per year

* AORN Journal, April 2009 Issue, No Lift No Transfer Environment in the OR, Timmons



NO LIFT – NO TRANSFER!

- Hospitals spend an average of \$25,000 per workmen's comp claim
- TransMotion Medical helps hospitals move closer to an environment of 'No-Lift/No-Transfer'
- TransMotion Medical Procedure Chairs have the unique ability to function as **THREE** devices in ONE!
 - **Procedure Table or Chair**
 - **Transport Stretcher**
 - **Recovery Recliner**



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